

OFFICE OF UNDERGRADUATE STUDIES

2110 Marie Mount Hall
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ugst@umd.edu
<http://ugst.umd.edu>

Associate Provost and Dean: William A. Cohen, Ph.D.

Through its many programs, the Office of Undergraduate Studies serves all undergraduate students at the university, and the faculty and staff that support the undergraduate mission of the campus. The Office of Undergraduate Studies is the primary division at the University of Maryland responsible for leadership and oversight of undergraduate curricular and co-curricular education. The responsibilities of Undergraduate Studies include:

- Academic advising policy and assessment
- Academic enrichment programs
- Academic planning and policy
- Enrollment management
- General Education
- Interdisciplinary and individual studies programs
- Living-learning programs
- University learning outcomes assessment

PROGRAMS

Programs housed in the Office of Undergraduate Studies:

- Academic Achievement Programs (<https://academiccatalog.umd.edu/undergraduate/campus-administration-resources-student-services/academic-resources-services/academic-achievement-programs/#text>)
- Academic Common Market (p. 1)
- Air Force Reserve Officer Training Corps (AFROTC) (p. 1)
- Army Reserve Office Training Corps (ROTC) (p. 2)
- Asian American Studies Program (AAS) (<https://academiccatalog.umd.edu/undergraduate/colleges-schools/undergraduate-studies/asian-american-studies-minor/#text>)
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- Office of Student Orientation and Transition (<https://orientation.umd.edu/>)
- Pre-College Programs (<https://academiccatalog.umd.edu/undergraduate/campus-administration-resources-student-services/academic-resources-services/pre-college-programs/>)
- Pre-Transfer Advising (<https://academiccatalog.umd.edu/undergraduate/campus-administration-resources-student-services/academic-resources-services/pre-transfer-advising/>)
- Southern Management Leadership Program (SMLP) (p. 6)
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- UMD Fellows Program (p. 7)

Academic Common Market

2110 Marie Mount Hall
Phone: 301-405-9363
<http://ugst.umd.edu/acmnotice.pdf>

Special Notice

The University of Maryland, College Park has discontinued participation in the Academic Common Market as of 2014.

Air Force Reserve Officer Training Corps (AFROTC)

0121 Reckord Armory
Phone: 301-314-3242
afrotcdet330@umd.edu
<http://afrotc.umd.edu>

Director: Colonel Jens Lyndrup

The Air Force Reserve Officers' Training Corps (AFROTC) provides students the opportunity to earn a commission as a second lieutenant in the United States Air Force or United States Space Force while completing their undergraduate degree. It is highly recommended that students seeking a commission contact the AFROTC department for full program details before registering for classes.

Program Requirements

AFROTC is designed to be a 4-year experience, but the schedule can be compressed (minimum of 3 years) for highly qualified candidates. A full four-year program is composed of the two-year General Military Course (GMC) and the two-year Professional Officer Course (POC). Students wishing to pursue a military career must successfully meet all cadet standards each semester including a Leadership Laboratory (ARSC059) course and fitness regimen. Non-scholarship GMC students incur no military service obligation and may elect to discontinue the program at any time. At the beginning of the spring semester of their second year in the program, cadets apply and are competitively selected for an Enrollment Allocation to attend Field Training and contract with the Department of the Air Force. After completion of the summer Field Training program, cadets officially enter the POC, begin receiving a monthly stipend, and continue development of their leadership skills and the study of United States national security policy.

Scholarships and Incentives*

In addition to detachment-specific scholarship opportunities, freshman and sophomore students may be eligible for the In-College Scholarship Program. AFROTC offers various capped (up to a specific maximum

amount of tuition benefits each year) and uncapped (no fixed limit on the amount of awarded tuition benefits) scholarship types. Scholarship types and amounts will be determined at the time of award for those who receive a scholarship offer. Cadets who are awarded a scholarship will contract with the Department of the Air Force and begin receiving a monthly stipend.

General Charles McGee Leadership Award (CMLA): This in-college scholarship is awarded to certain eligible individuals not already on scholarship who receive an enrollment allocation and thus are selected to commission into the Air or Space Force.

Housing Benefit: Cadets awarded a scholarship will have the option to convert their scholarship benefits (capped or uncapped) to a room scholarship where on-campus housing or housing billed through the university will be paid up to \$10,000 per academic year.

**Scholarship information is subject to change. For the most current information, please contact Detachment 330 or refer to the AFROTC website (<https://www.afrotc.com/scholarships/college/types/>).*

Army Reserve Officer Training Corps (ROTC)

2100 Reckord Armory
Phone: 301-314-9939
armyrotc@umd.edu
<http://armyrotc.umd.edu>

Director: Lieutenant Colonel Andrew Bischoff

The Army Reserve Officer Training Corps offers students the opportunity to develop leadership skills plus earn a commission as a Second Lieutenant in the United States Army (Active, Reserve, or National Guard) while completing their undergraduate or graduate degree.

Four-Year Program

The four-year program is composed of the Basic Leadership Course and the Advanced Leadership Course. The first two years (Basic Course) consist of a general introduction to military customs and courtesy, soldier skills, communication skills, personal development, and introductory leadership skills. Students enrolled in the Basic Course *incur no obligation and may discontinue the program at any time*. In the final two years (Advanced Course), students concentrate on developing leadership skills in organizations. Students must have permission of the Director of Army ROTC to enroll in the advanced course. The Advanced Course requires four weeks of field training at Fort Knox, Kentucky (Advanced Camp) the summer after their junior year.

Two-Year Program

The two-year program is available to students with two years remaining in their university studies. The academic requirements for this program are identical to the Advanced Course in the four-year program, and students are eligible to receive the same benefits. Prerequisites for the Advanced Course must be fulfilled prior to enrollment. The following options exist to help students fulfill Basic Course requirements before enrolling in the Advanced Course:

1. Basic Camp: Students may attend a five week adventure challenge course at Fort Knox, Kentucky. Students should start the application process for this option no later than January of their sophomore year.
2. Veterans: Students with prior military service.

3. Basic Training: Constructive credit will be awarded for students who have completed Basic Training prior to starting their junior year.
4. JROTC: Students who completed 3-4 years of JROTC in High School.
5. Service Academy or Senior ROTC: Two year attendance at a service academy or successful completion of two years in a sister service. Senior ROTC training can qualify for constructive credit.

Scholarships and Incentives*

Army ROTC Scholarships are available for four, three or two years on a competitive basis. The scholarships are based solely on merit, not financial need. Scholarship awardees may apply benefits for either Room and Board or Tuition and Mandatory Fees. An additional book allowance (\$1,200 a year) and a non-taxable monthly stipend of \$420 is also given to contracted Cadets.

Army ROTC students/cadets may compete for summer training opportunities to include Airborne, Air Assault, Sapper School, Combat Diver Qualification, or Northern Warfare Training during the summer and winter breaks.

Curriculum

Freshman Year			
First Semester	Credits	Second Semester	Credits
ARMY106		3 ARMY105	3
		3	3
Sophomore Year			
First Semester	Credits	Second Semester	Credits
ARMY201		3 ARMY202	3
		3	3
Junior Year			
First Semester	Credits	Second Semester	Credits
ARMY301		3 ARMY302	3
		3	3
Senior Year			
First Semester	Credits	Second Semester	Credits
ARMY401		3 ARMY402	3
		3	3
Total Credits 24			

Basic Leadership Course
Advanced Leadership Course
Military History

Cadets must complete an approved course in Military History prior to graduation

All ROTC classes are *open to any student* for college credit, whether or not they are considered a cadet in the Army ROTC program. Students who complete the Advanced Course requirements (ARMY301, ARMY302, ARMY401, ARMY402 and Military History) may be conferred a Minor in Leadership Studies.

**Scholarship information is subject to change. For the most current information, please contact The Army ROTC program.*

Carillon Communities

0112A Easton Hall

Phone: 301-314-9402
 carillon@umd.edu
<http://carillon.umd.edu>

Director of Strategic Initiatives, Office of Undergraduate Studies:
 Leeanne Dunsmore

Carillon Communities is a living-learning program in which first-year students leverage design thinking and teamwork to explore the Big Questions that matter to our world. Carillon students enroll in a faculty-led Community course, centered around current and global issues, and in a unique Studio course, developed in partnership with the Academy for Innovation and Entrepreneurship (<https://innovation.umd.edu/>).

Carillon guides students through their first semester on campus, teaching them how to generate and explore new ideas and how to collaborate and communicate in teams to build trust and become more creative and innovative.

Carillon Communities is pleased to offer three communities in 2025-26:

- Constitutional Rights
- Deliberative Democracy
- iGive

C.D. Mote Jr. Incentive Awards Program

1105 Cole Student Activities Building
 incentiveawards@umd.edu
<http://cdmincentiveawards.umd.edu>

Director: Jacqueline W. Lee

The C. D. Mote, Jr. Incentive Awards Program offers full financial support to the University of Maryland to exceptional students who demonstrate academic ability, uncommon persistence and maturity in the face of challenging circumstances.

Directed toward graduates of Baltimore City, Charles County, Prince George's County and Montgomery County public high schools who demonstrate financial need, the award is more than a prestigious scholarship. At the heart of the Incentive Awards Program is the development of individual character and community responsibility within an intimate community of staff, peers, advisors and mentors.

The cohort of students who form the core of this community benefit from outstanding programming and, in return, are active in their home high schools and neighborhoods through peer advising, high school visits and other outreach programs, with the intention of inspiring young people to similar academic achievement.

College Park Scholars Program

1125 Cumberland Hall
 Phone: 301-314-2777
 askcpscholars@umd.edu
<http://scholars.umd.edu>

Executive Director: Marilee Lindemann, Ph.D.

College Park Scholars is a nationally acclaimed living-learning program that offers academically talented students the interpersonal benefits of a small college paired with the intellectual advantages of a major research university. Each of its 13 programs is based on a theme that allows students to explore complex issues from an interdisciplinary

perspective. Admission to the two-year program is selective and by invitation; students who successfully complete the program earn an academic citation.

In Scholars, students live together with others in their program, and they take one or two classes together each semester. Classwork includes hands-on learning opportunities and co-curricular experiences, such as program field trips and Scholars-wide activities. (Several program faculty also lead global learning experiences during the winter term or summer semester.) Finally, program faculty maintain offices in the Cambridge Community residence halls, where Scholars students live. This framework has been deliberately designed to provide students immediate access to a supportive community, close faculty connections, and opportunities to learn and grow that other students typically don't get until they're upperclassmen.

College Park Scholars consists of the following 13 programs:

- Arts (<http://www.scholars.umd.edu/programs/arts/>)
- Business, Society and Entrepreneurship (<https://scholars.umd.edu/programs/business-society-and-entrepreneurship/>)
- Civic Engagement for Social Good (<https://scholars.umd.edu/2024-25-programs/civic-engagement-social-good/>)
- Environment, Technology and Economy (<http://www.scholars.umd.edu/programs/ete/>)
- Data Justice (<https://scholars.umd.edu/2024-25-programs/data-justice/>)
- Global Public Health (<http://www.scholars.umd.edu/programs/gph/>)
- International Studies (<http://www.scholars.umd.edu/programs/is/>)
- Justice and Legal Thought (<http://www.scholars.umd.edu/programs/jlt/>)
- Life Sciences (<http://www.scholars.umd.edu/programs/lis/>)
- Media, Self and Society (<http://www.scholars.umd.edu/programs/mss/>)
- Public Leadership (<http://www.scholars.umd.edu/programs/pl/>)
- Science and Global Change (<http://www.scholars.umd.edu/programs/sgc/>)
- Science, Technology and Society (<https://scholars.umd.edu/programs/science-technology-and-society/>)

First Year Book Program

2110 Marie Mount Hall
<http://firstyearbook.umd.edu>

Assistant Dean: Lisa Kiely, Ph.D.

Each year since 1993, the University has selected a book for all first year students. The goal of the First Year Book Program (FYB) is to provide a shared intellectual experience for all new students along with the opportunity to discuss the book from a variety of disciplines. Courses, departmental lectures, living/learning programs, and student groups all sponsor events that complement a major address by the author and/or other important visitors to campus.

Global Studies

The Global Studies Minor Program provides opportunities for students from any discipline or major to study how evolving global connections affect the well-being of people throughout the world. Students in this interdisciplinary program develop an understanding and appreciation of

how and why interactions across national and ethnic borders are shaped by language, culture, politics, economic development, and conflict. The program is comprised of a number of specialization tracks which address issues from the perspective of different disciplines. The tracks are:

- International Development and Conflict Management (<http://globalstudies.umd.edu>)
- International Engineering (<http://ilp.umd.edu/coursework/>)
- Global Poverty (<http://arec.umd.edu/undergraduate/minors/global-poverty/>)
- Global Terrorism Studies (<http://start.umd.edu>)

All students choose one course from a set of "signature" courses outside of their chosen track for exposure to major global issues addressed by the other Global Studies minors. The minors provide an opportunity for an experiential component within a student's elective courses, including a study abroad experience. The Global Studies Minor Program includes special activities that involve students across the minors, such as special speaker forums, participation in major events, and experiences in Washington, D.C.

Honors College

Anne Arundel Hall
Phone: 301-405-6771
honors@umd.edu
<http://honors.umd.edu>

Executive Director (through June 30, 2024): Peter Mallios, Ph.D.
Executive Director (effective July 1, 2024): Kristy Maddux, Ph.D.
Associate Directors: Stephen Blatti, Traci Dula, and Jenny Lang

The University of Maryland Honors College gives students of great promise the opportunity to encounter new ideas and experiences, to learn through inclusive community and with deep respect for others, and to explore the power of knowledge to make a difference in the world. Bringing the vast resources of a premier public research university directly to students, the Honors College offers eight cutting-edge academic programs, unique opportunities across the university and the nation's capital area, and a culture of diverse and supportive community which make our Honors College unlike anywhere else.

The Characteristics of an Honors College Graduate:

- Critically self-reflective
- Ethically aware
- An intellectual and creative risk-taker
- Collaborative
- Committed to deep respect for and listening to diverse others, and values of inclusivity

Small classes and outstanding teachers encourage discussion and foster innovative thinking across academic disciplines. Honors students have exclusive access to Honors living-learning program courses and Honors versions of courses offered by the academic departments on campus.

Students in the Honors College may earn an Honors College Citation on the transcript by completing coursework and satisfying all requirements in an Honors Living-Learning Program (<http://www.honors.umd.edu/livinglearning-prospstudents.html>). Honors Living-Learning Programs include: ACES (<http://www.aces.umd.edu/>), Design Cultures & Creativity (<https://dcc.umd.edu>), Gemstone (<http://www.gemstone.umd.edu/>),

Honors Humanities (<http://www.honorshumanities.umd.edu/>), Integrated Life Sciences (<http://www.ils.umd.edu/>), Interdisciplinary Business Honors (<https://ibh.umd.edu/>), Honors Global Communities (<https://globalcommunities.umd.edu/>), and University Honors (<http://www.universityhonors.umd.edu/>). Acceptance of first-year students into the Honors College is competitive and by invitation based on the standard application to the University of Maryland (by November 1st for best consideration for Honors College and merit scholarships).

In addition to joining an Honors College Living-Learning Program, Honors students may apply to one of over 40 Departmental Honors Programs offered by the academic departments and colleges on campus to take full advantage of advanced, discipline-based Honors coursework and research opportunities in their major area of study. Most departmental honors programs begin in the sophomore or junior year. Students in a Departmental Honors Program (<http://www.honors.umd.edu/departmentalhonors.html>) may earn departmental honors on the transcript and diploma.

Individual Studies Program

2407 Marie Mount Hall
Phone: 301-314-0023
individualstudies@umd.edu
<http://ivsp.umd.edu>

Director: Jayakumar Arasan

The Individual Studies Program (IVSP) is a degree-granting academic program administered through the Office of Undergraduate Studies which allows students to design their own interdisciplinary majors leading to either a Bachelor of Arts or Bachelor of Science degree. Students draw primarily from the University of Maryland's course offerings to form an academic major not otherwise available to them at the institution through existing university programs, including Limited Enrollment Programs (LEPs), double majors/degrees, or major/minor combinations. Students are encouraged to engage in internships, research projects, independent studies, and study abroad to supplement their work in the classroom.

Past majors include:

- Disability Studies and Advocacy
- Biomimicry Studies for Sustainable Design
- Music and Rhetoric of Black America
- Scientific Visualization
- Anglo-Saxon Studies
- Social Change through Dance
- Health Science, Communication, and Marketing
- Bioinformatics and Computational Biology
- Media Production and Entrepreneurship
- Urban Studies

APPLICATION PROCESS:

Students applying to the program must submit a proposal defining their major and outlining their curriculum. Because developing a strong IVSP proposal requires time, feedback, and multiple revisions, students are encouraged to begin early by contacting IVSP staff. Working with both IVSP staff and a Faculty Mentor, students should aim to complete and submit their proposal during their sophomore or junior year, before enrolling in their final 30 credits. Once approved, the agreed-upon courses

form the student's major requirements, and they are comparable to those of traditional majors.

ELIGIBILITY REQUIREMENTS:

To be admitted into IVSP, the student must:

1. Have a clearly defined academic goal that cannot be reasonably satisfied in an existing curriculum at the University of Maryland, College Park.
2. Have at least 30 earned college credits with at least 12 credits completed at College Park.
3. Have a minimum of a 2.5 GPA in each of their previous two semesters of college and at least a 2.0 GPA overall.
4. Complete at least 30 additional credits beginning the term following admission to IVSP.
5. Identify an appropriate faculty mentor, preferably tenured or tenure track, with significant undergraduate education experience related to the field of study.
6. Complete a detailed plan of study (proposal) that is approved by their Faculty Mentor and then approved by the Individual Studies Faculty Review Board. Every major curriculum includes:
 - a. At least 27 credits of upper-division major coursework (300- and 400-level) across 2-4 topical concentrations.
 - b. The IVSP courses (IVSP317 and IVSP420).
 - c. A Writing Craft course (in addition to the General Education requirements for Academic Writing and Professional Writing) selected from an approved list that is available from the Individual Studies staff.

For details and further information, you may visit the IVSP website at <http://ivsp.umd.edu> (<https://ivsp.umd.edu/>), Students are also encouraged to visit the program office at 2407 Marie Mount Hall.

Naval Reserve Officer Training Corps Program (Naval ROTC)

0110 Reckord Armory
Phone: 301-314-6289
navalrotc@umd.edu
<http://navalrotc.umd.edu>

Director: Captain John T. Gonser

The Naval Reserve Officers Training Corps (NROTC) Program was established to educate and train qualified young men and women for service as commissioned officers in the US Navy (unrestricted line), or in the Marine Corps while completing their undergraduate degree. The NROTC Scholarship Program fills a vital need in preparing mature young men and women for leadership and management positions in an increasingly technical Navy and Marine Corps. It is highly recommended that students seeking a commission contact the Department of Naval Science/NROTC unit for full program details before registering for classes.

Program Requirements

The UMD NROTC Program was established to educate and train qualified young men and women for service as commissioned officers in the United States Navy and Marine Corps. The NROTC Scholarship Program plays an important role in preparing mature young men and women for leadership and management positions in an increasingly technical military environment. NROTC midshipmen are required to complete

the naval science courses and attend weekly professional seminars. During the summer, NROTC midshipmen participate in active duty at sea or shore-based training cruises for approximately four weeks. Upon receiving their Baccalaureate Degree and completing the NROTC program, qualified midshipmen are commissioned as ensigns in the U.S. Navy or second lieutenants in the Marine Corps. Commissioned naval officers go on to training in various warfare specialties and serve as surface or submarine officers, naval aviators, explosive ordnance disposal officers or SEALs.

Upon Commissioning as a Second Lieutenant, Marine Corps Officers attend a six-month long training, "The Basic School." This training is held in Quantico, Virginia, where newly commissioned Lts are mentored, taught, guided and molded to become Infantry Platoon Commanders. Marine Officers will earn their Military Occupational Specialty at The Basic School. They will have the opportunity to serve in various fields such as infantry, artillery, combat engineering, logistics, and Naval Aviation.

The NROTC Program was established to develop midshipmen mentally, morally and physically and to imbue them with the highest ideals of duty, and loyalty, and with the core values of honor, courage and commitment in order to commission college graduates as naval officers who possess a basic professional background, are motivated toward careers in the naval service, and have a potential for future development in mind and character so as to assume the highest responsibilities of command, citizenship and government.

Academic Requirements

The Naval Science curriculum includes courses on topics such as Navy and Marine Corps organization, at-sea navigation, leadership, naval history, amphibious warfare, engineering, and weapons systems. Courses emphasize development of professional knowledge and leadership skills, which are placed in the context of military service immediately following graduation from University of Maryland.

Students in the NROTC program enroll in one Naval Science course per term. Some courses are required for both Navy and Marine option students, while others are specific to the branch of service. All NROTC students must also enroll in the Naval Science Laboratory (NAVY108) each term.

Navy option students must complete eight core curriculum courses offered by University of Maryland, including two term courses in calculus to be completed by the sophomore year, two term courses in calculus-based physics, with laboratory, to be completed by the junior year, two term courses in English or equivalent writing courses, one term course in history or national security policy, and one term course in world culture or regional studies.

Curriculum

Navy Option students typically will take:

Freshman Year			
First Semester	Credits	Second Semester	Credits
NAVY100		3 NAVY101	3
		3	3
Sophomore Year			
First Semester	Credits	Second Semester	Credits
NAVY200		3 NAVY201	3
		3	3

Junior Year			
First Semester	Credits	Second Semester	Credits
NAVY300	3	NAVY301	3
		3	3
Senior Year			
First Semester	Credits	Second Semester	Credits
NAVY400	3	NAVY401	3
		3	3
Total Credits 24			
Marine Options typically will take:			
Freshman Year			
First Semester	Credits	Second Semester	Credits
NAVY100	3	NAVY101	3
		3	3
Sophomore Year			
First Semester	Credits	Second Semester	Credits
NAVY200	3	NAVY302	3
		3	3
Junior Year			
		Second Semester	Credits
		NAVY402	3
			3
Senior Year			
		Second Semester	Credits
		NAVY401	3
			3
Total Credits 18			

Scholarships and Incentives*

Recipients of National Scholarships are selected from applicants to a national competition (<http://www.netc.navy.mil/nstc/nrotc/>). Additionally, through the NROTC 3 year and 2 year scholarship process, freshmen and sophomore members of NROTC in all degree programs are eligible to compete for scholarships also based on a competitive NROTC selection process. Scholarship recipients receive money for full tuition and fees, a book allowance (currently \$750/year), and a monthly allowance from \$250 to \$400, depending on the student's NROTC year. If unqualified for a scholarship but recommended for "advanced standing," a student will have the ability to commission in the U.S. Navy and will receive a book stipend and monthly allowance. There are no scholarship opportunities for juniors or seniors.

**Scholarship information is subject to change. For the most current information, please contact The Naval ROTC program.*

National Scholarships Office

2403 Marie Mount Hall
 Phone: 301-314-1289
scholarships@umd.edu
<http://scholarships.umd.edu>

Director: Francis DuVinage, Ph.D.

The National Scholarships Office at the University of Maryland, College Park aims to provide undergraduates with the best possible information,

guidance and support as they learn about and apply for national scholarships.

National scholarships are competitive, prestigious awards that provide opportunities and support for a wide range of enriching experiences, including study abroad, graduate study (and sometimes undergraduate study also), federal employment, teaching, research, and public service. National scholarships are looking for students (with or without financial need) who are developing strong interests and goals - academic and extracurricular - and who want to take advantage of every constructive opportunity that will help them reach their objectives. Just as each national scholarship offers a different kind of opportunity, each is also looking for a different range of strengths and interests in its applicants. If you develop a strong academic record, are thoughtful about your choices and devote yourself to activities you care about, you may well find one or more scholarship opportunities of interest to you.

The National Scholarships Office strives to make learning about and applying for national scholarships an enlightening experience. In addition to providing information about national scholarships through our website, through group presentations and through individual advising, we also provide individualized guidance and support at every stage of the application process. We invite you to visit our website and to make an appointment with us to learn more about national scholarships that may help you attain your goals.

Southern Management Leadership Program (SMLP)

2301 Marie Mount Hall
ugst@umd.edu
<https://www.smlp.umd.edu/>

Director: Sara Herald

The Southern Management Leadership Program (formerly Hillman Entrepreneurs Program) is a scholarship and academic support initiative targeted to students who have an interest in entrepreneurship and an enthusiasm for starting a business venture or leading a company. The goal is to support, develop, and graduate ethical leaders who want to energize and give back to their local communities. The Southern Management Leadership Program offers a new model in education. Students who might not otherwise be able to afford a college education are now starting their college career at either Prince George's Community College or Montgomery College and then transferring to the University of Maryland to complete their degree in any major. They receive up to 2/3 tuition in scholarship funds. They also receive deep mentoring from full-time mentors at each institution. Students participate in community and team-building activities while taking classes in entrepreneurship and leadership.

Curriculum

SMLP470 Fundamentals of Entrepreneurial Ventures (3 Credits)

Learn the processes and skills needed to launch and manage start-up ventures, including technology startups. Assess the feasibility of a startup ventures, as well as how to apply best practices for planning, launching, and managing new companies by using real-world examples and in-depth case studies. Discuss a wide range of issues of importance and concern to entrepreneurs and learn to recognize opportunity, assess the skills and talents of successful entrepreneurs, and learn models and approaches that help navigate uncertainty.

Restriction: Restricted to students in the Southern Management Leadership Program.

Credit Only Granted for: HLMN470, SMLP470, ENES460 or BMGT461.

Formerly: HLMN470.

Additional Information: SMLP470 may not count toward any BMGT major or minor degree.

SMLP471 Entrepreneurial Finance (3 Credits)

Examine the elements of entrepreneurial finance, develop and analyze financial statements, focusing on technology-based startup ventures and the early stages of company development. Address key questions that challenge all entrepreneurs: how much money can and should be raised; when it should be raised and from whom; how to define a reasonable valuation of a company; and how to structure funding, develop employment contracts, and make exit decisions. Analyze the variety of financing models across a venture's life cycle, with an aim to understanding the incentives of each type of investor and the relative costs and benefits of each source of funding.

Restriction: Restricted to students in the Southern Management Leadership Program.

Credit Only Granted for: HLMN471, SMLP471, ENES466 or BMGT365.

Formerly: HLMN471.

Additional Information: SMLP471 may not count toward any BMGT major or minor degree.

SMLP472 Strategies for Innovation & Entrepreneurship (3 Credits)

Understand the process of technological change; the ways that firms come up with innovations; the strategies that firms use to benefit from innovation; and how to create new value not only through new products or services, but with novel technologies, business concepts, organizing structures, transaction/financing mechanisms, distribution channels, and market segmentation. Challenge students to think about how to create value and build a productive business organization with available resources (e.g. intelligence, insight, energy, initiative and personal relationships).

Restriction: Restricted to students in the Southern Management Leadership Program.

Credit Only Granted for: HLMN472, SMLP472, BMGT467, or ENES463.

Formerly: HLMN472.

Additional Information: SMLP472 may not count toward any BMGT major or minor degree.

SMLP474 Essentials of Negotiations and Marketing for Entrepreneurs (3 Credits)

Building on the innovation and entrepreneurship knowledge acquired in previous SMLP courses, this team-taught course will equip students with the experience to conduct successful negotiations and bring an innovation to market. In the first half of this course, you will learn more about your individual negotiation style and practice the skills and techniques essential to a successful negotiation. You will then apply some of those skills, along with the human-centered mindset cultivated in previous SMLP courses, to introduce an existing product to the marketplace by identifying the promotion, distribution, and pricing tactics that meet the preferences of the intended target market. The course will conclude with a live presentation of your comprehensive go-to-market strategy to a panel of real investors, followed by a mock negotiation for an investment in bringing that product to market.

UMD Fellows Program

2407 Marie Mount Hall

Phone: 301-314-0689

fedglobal@umd.edu

<https://fellowsprogram.umd.edu/fellows/>

Director: Jayakumar Arasan

The University of Maryland Fellows Program equips diverse undergraduate students with the expertise, professional skills, and experiences needed to excel in careers of influence within public service, both locally and globally. The program combines rigorous academic seminars led by industry experts with professional development workshops, one-on-one resume and interview coaching, and immersive internship opportunities. Anchored in the fall with a thematic seminar—covering topics ranging from local governance to federal policy and global leadership—the program provides comprehensive coursework and experiential learning to prepare students for impactful careers in public service. With unique access to policy leaders and changemakers in the nation's capital, the Fellows Program fosters the next generation of leaders ready to address the challenges of a globalized world. Rising sophomores, juniors, and seniors with strong academic backgrounds and an interest in important policy areas are encouraged to apply. The program offers a lively, engaged community of students and supportive alumni.

The University of Maryland Fellows Program, originally founded in 2008 as the Federal Semester, has undergone several name changes and expansions. In 2013, the Global Semester in Washington, D.C. was launched. Then, in 2015, both programs were united under the umbrella name "University of Maryland Fellows Program," with the original programs becoming Federal Fellows and Global Fellows. Finally, in 2023, the program expanded to include Maryland Fellows.

The program's three branches—Maryland, Federal, and Global—allow students to focus on topics within the local and state government, federal government and international sector, respectively. The program offers thirteen fall seminars across the three branches, taught by distinguished industry experts. Students who successfully complete all program requirements will earn a program notation on their transcript.

The UMD Fellows Program consists of four primary components:

1. The UMD Fellows Program Seminar (<https://fellowsprogram.umd.edu/fellows/fallseminars/>): FGSM310/HNUH318T, FGSM315/HNUH319T, FGSM320/HNUH328T, FGSM325/HNUH329T, FGSM330/HNUH338T, FGSM340/HUH348T, FGSM350/HNUH358T, FGSM355/HNUH359T, FGSM360/HNUH368T, FGSM365/HNUH369T, FGSM370/HNUH378T, FGSM390/HNUH398T, ENGL381/HONR368A. Students in the program choose from several seminar courses based in local, domestic, or global leadership and policy and designed especially for program participants. The courses are taught by expert practitioners and provide a deep understanding of leadership and policy related to a specific theme. Guest speakers offer additional real-world and professional perspectives.
2. The Internship: FGSM398/HNUH398P (3-9 credits, spring semester). The experiential internship course offered by the UMD Fellows Program enables students to earn credits for their professional experience. Students registering for FGSM398 will provide signed confirmation of an internship position, submit guided written reflections, and complete a final reflective report on their internship experience. (Important note: Students may substitute another

departmental internship course, offered in the student's major or elsewhere at the University, for FGSM398 in the UMD Fellows Program.)

3. Supporting coursework: To round out the UMD Fellows experience, two additional UMD courses, approved by the program, are required of students participating in the program. These courses complement the fall seminar and spring internship by providing greater depth and context to the academic experience (6 credits). With permission, courses completed prior to beginning the program may be used to satisfy this requirement.
4. Supplemental Activities: Throughout the year, students attend workshops and roundtable discussions and participate in off-campus activities, including visits to Capitol Hill and federal agencies, to learn more about real-world applications. Program staff offer one-on-one consultations regarding cover letters, resumes, and interviews.

Minimum requirements: Students in the program must have completed 30 credits by the end of the semester in which they apply and have a cumulative grade point average of 3.0 or higher. For further details and application see <https://fellowsprogram.umd.edu/fellows/admissionpage/>